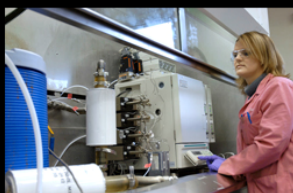


# biz bytes

BUSINESS NEWS IN BRIEF FROM THE OFFICE OF ECONOMIC DEVELOPMENT

August 16, 2012



## Smiths Detection Expands in Edgewood

Smiths Detection is currently undergoing an expansion of 100,000 square feet into a new building at its US headquarters in Edgewood, bringing Smiths total presence in the County to 245,000 square feet. The expansion will generate 103 new jobs, increasing their total workforce in Harford County to 325 full-time jobs - making Smiths one of the top 10 employers in Harford County. To help facilitate this expansion, the Maryland Department of Business and Economic Development (DBED) extended a conditional loan in the amount of \$750,000. In partnership with the state, the Harford County Office of Economic Development will assist in the delivery of high tech training in the amount of \$100,000 which will be allocated through the county's Workforce Technical Training Grant program over a 3 year period. This will enable Smiths to protect and equip military personnel, emergency responders and the security of civilians during air travel.

## TRUAIRE Opens in Aberdeen

TRUAIRE Registers & Grilles recently signed a lease to open a 110,000 square foot Northeast Distribution Center on Perryman Road in Aberdeen. This will be the first distribution facility on the East Coast for TRUAIRE, which is the second largest register company in the U.S. [www.truaire.com/northeast-distribution.html](http://www.truaire.com/northeast-distribution.html)

## Campion Insurance Receives Award

Campion Insurance, Inc. of Bel Air has been named a *Top 100 Encompass Insurance Independent Agency* for their achievement in superior growth, high standards in customer satisfaction and retention in 2011. The award recognizes Campion Insurance as one of the top agencies in auto and property insurance for Encompass. [www.campioninsurance.com](http://www.campioninsurance.com)

## Save The Dates

August 16-18, 2012, 11 a.m.-7 p.m.

### Job Fair for JCPenney, Boulevard at Box Hill

Hampton Inn & Suites  
2110 Emmorton Park Road  
Edgewood, Maryland

JCPenney is hiring for both full- and part-time positions. The store is scheduled to open this fall at the Boulevard at Box Hill.

August 23, 2012

### Harford County Chamber of Commerce August Luncheon

#### Guest Speaker from Maryland Port Administration

Joseph M Greco, Sr. Deputy Director Marketing  
\$20 per person. Register at [www.harfordchamber.org](http://www.harfordchamber.org)

*September 19-21, 2012*

**Annual Chemical and Biological Defense Program APBI**  
(formerly JPEO-CBD APBI)

Hilton Baltimore

The Chemical Biological Defense Program (CBDP) Advanced Planning Briefings for Industry (APBI) is an annual event held to inform industry future business opportunities, the director of the Chemical CBDP and future Dept. of Defense requirements. Pre-registration for one-on-one appointments began on August 13, 2012. Onsite registration for one-on-one appointments will begin at 7:00 a.m. on September 19th. Contact Julie Veldkamp, CMP - [jveldkamp@ndia.org](mailto:jveldkamp@ndia.org) or 703-247-2577.

[Click for additional information and registration.](#)

*September 27, 2012, 8:30-10:30 a.m.*

**Export This**

Maryland-DC District Export Council Road Show  
HEAT Center

1201 Technology Drive, Aberdeen

Executives from Maryland businesses and trade experts will share their knowledge on tapping into the global market and navigating the risks and regulations and reaping the rewards of exporting. For more information or to register contact Virginia Walker, 410-939-6709 or [vlwalker@harfordcountymd.gov](mailto:vlwalker@harfordcountymd.gov)

*October 2, 2012*

**Annual Tourism Luncheon**

Details will be announced in next issue

*October 4, 2012, 2-6 p.m.*

**Harford County Job Fair**

Richlin Ballroom, Edgewood

Hosted by the Susquehanna Workforce Network.

Registration is now available at [www.swnetwork.org/jobfair](http://www.swnetwork.org/jobfair)

*February 28, 2013, 2-6 p.m.*

**2013 Defense, Technology & Intelligence Job Fair**

Ripken Stadium

Long Drive, Aberdeen

Hosted by Susquehanna Workforce Network

[www.swnetwork.org/jobfair](http://www.swnetwork.org/jobfair)

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